



May 31<sup>st</sup>, 2016

HARPER COUNTY ROAD & BRIDGE DEPARTMENT  
201 N JENNINGS  
ANTHONY, KS. 67003

Dear John McClure,

On behalf of Foley Equipment I would like to thank you for your interest in our company and our products, and are pleased to quote the following for your consideration. Our quotation includes all standard equipment and meets or exceeds all requirements per Harper County specifications.

One (1) - 320FL HYDRAULIC EXCAVATOR  
COUNTERWEIGHT, 3.7 TON (8,160 LBS)  
TRACK, 790MM (31") TG (GLT)  
BOOM, 5.7M (18'8") HD  
STICK, 2.9M (9'6") B1 HD  
LINKAGE, BKT-B1 W/LIFT EYE  
JOYSTICK TWJ STP PKG  
ALARM, TRAVEL  
PRODUCT LINK, SATELLITE PL321  
12 VOLT OUTLETS IN CAB  
HYDRAULIC THUMB  
54" HD BUCKET  
FRONT WINDOW SCREEN  
ALL FILTERS WET AND DRY FOR 60 MONTHS / 4000 HOURS  
60 MONTHS / 4000 HOURS PREMIER CARE ESC WARRANTY W/ TRAVEL.

**Sales Price -- \$175,500**

**Guaranteed Purchase Option (Cat's Term for Buyback) for a 5 year / 4000 hour lease = \$90,000**

**10 Semi Annual Payments of = \$10,172.27**

Delivery within 60 days.

We wish to thank you for the opportunity of quoting on your equipment needs. This quotation is valid for 30 days, after which time we reserve the right to re-quote. If there are any questions, please do not hesitate to contact me.

Sincerely,

Shawn Smith  
Machine Sales Representative  
316-617-7547



May 31<sup>st</sup>, 2016

HARPER COUNTY ROAD & BRIDGE DEPARTMENT  
201 N JENNINGS  
ANTHONY, KS. 67003

Dear John McClure,

On behalf of Foley Equipment I would like to thank you for your interest in our company and our products, and are pleased to quote the following for your consideration. Our quotation includes all standard equipment and meets or exceeds all requirements per Harper County specifications.

Seven (7) New CAT - 120M2 - Motor Graders  
-Three w/ 12ft Moldboard w/ 2 – 2ft Blade Extension  
-Four w/ 14ft Moldboard w/ 1 – 2ft Blade Extension  
Lift Group (Balderson Style)  
Heater, Engine Coolant, 120V  
Precleaner, Sy-Klone  
Strobe Light  
14R24 Radial Tires  
Towing Hitch w/ Pin  
AM/FM Radio  
Product Link PL321  
Heat & A/C  
All Filters Wet & Dry for 5 Years / 8000 Hours  
5 Years / 8000 Hours Full Machine Warranty (Premier Care ESC w/ Travel)

**\*\*Machines do not use Diesel Exhaust Fluid!\*\***

**Sales Price per each - \$195,173**

**Guaranteed Purchase Option (CAT's Term for Buyback) 5 year / 8000 hour per each = \$111,720**

**5 Years (10) Semiannual Payments in advance for each Grader = \$12,455.13 x 7 = \$87,185.91**

Delivery within 60 days.

We wish to thank you for the opportunity of quoting on your equipment needs. This quotation is valid for 30 days, after which time we reserve the right to re-quote. If there are any questions, please do not hesitate to contact me.

Sincerely,

Shawn Smith  
Machine Sales Representative  
316-617-7547



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Dear John McClure,

On behalf of Foley Equipment I would like to thank you for your interest in our company and our products, and are pleased to quote the following for your consideration. Our quotation includes all standard equipment and meets or exceeds all requirements per Harper County specifications.

Seven (7) New CAT - 120M2 - Motor Graders  
-Three (3) w/ 12ft Moldboard w/ 2 – 2ft Blade Extension  
-Four (4) w/ 14ft Moldboard w/ 1 – 2ft Blade Extension  
Lift Group (Balderson Style)  
Heater, Engine Coolant, 120V  
Precleaner, Sy-Klone  
Strobe Light  
14R24 Radial Tires  
Towing Hitch w/ Pin  
AM/FM Radio  
Product Link PL321  
Heat & A/C  
All Filters Wet & Dry for 6 Years / 9600 Hours  
6 Years / 9600 Hours Full Machine Warranty (Premier Care ESC w/ Travel)

**\*\*Machines do not use Diesel Exhaust Fluid!\*\***

**Sales Price per each = \$206,130**

**Guaranteed Purchase Option(CAT's Term for Buyback) 6 year / 9600 hour per each=\$94,500**

**6 Years (12) Semiannual Payments in advance for each Grader = \$13,204.73 x 7 = \$92,433.11**

Delivery within 60 days.

We wish to thank you for the opportunity of quoting on your equipment needs. This quotation is valid for 30 days, after which time we reserve the right to re-quote. If there are any questions, please do not hesitate to contact me.

Sincerely,

Shawn Smith  
Machine Sales Representative  
316-617-7547