



5500 N. Western Ave, Suite 155, Oklahoma City, OK, 73118  
(405) 842-8224 Fax (405) 842-8240 [www.abmautomation.com](http://www.abmautomation.com)

November 10, 2016

Harper County Appraiser

**Document Management Automation Project  
Investment Summary**

*"The Client First—In Everything We Do"*

*This proposed implementation is backed up by our Client First Guarantee.*

SmartSearch Professional Edition Document Management System \$3,850.00  
(Includes 5 Concurrent Full Function User Licenses.  
Add more licenses as desired according to attached  
Volume Licensing Schedule.)

Includes these standard SmartSearch features that provide added  
efficiencies and effectiveness:

- ▶ Key-Free Indexing Feature
- ▶ E-mail Integration
- ▶ Document Version Control
- ▶ Capture workflow for streamline batch scanning, automatic document importing, index extraction, barcode reading, and document separation
- ▶ Native Audit Trail Reporting
- ▶ Basic Document Workflow Processing with E-mail Notifications
- ▶ Selectively export documents to a DVD or flash drive for easy distribution to clients or other third parties
- ▶ Global Search Web and Mobile Client Server

*Add-On Modules*

Index Field to Database Connector \$1,495.00  
Provides for "linking" a SmartSearch index field to internal or  
external databases for real time "syncing" between sources.

Zone Based BCR/OCR Recognition \$1,295.00  
Streamline batch scanning with automated filing using zonal  
BCR/OCR, validation and external data matching

Content Search \$1,100.00  
Full text retrieval allowing for "any" word searches providing  
instant access across your entire archive of documents

**TOTAL SOFTWARE \$7,740.00**

*"Oklahoma's Finest Provider Of Document Imaging & Document Processing Systems!"*



5500 N. Western Ave, Suite 155, Oklahoma City, OK, 73118  
(405) 842-8224 Fax (405) 842-8240 [www.abmautomation.com](http://www.abmautomation.com)

Implementation Services \$1,280.00

- ▶ Configuration Development for the scope, requirements, and solution for your first document management application
- ▶ Installation
- ▶ Training
- ▶ Client First Guarantee

*Note: The quoted price for Implementation Services and the attached Scope of Work is based on an implementation of the above listed Base System and Add-on Modules. Optional Modules that may be added to the implementation will require additional Professional Services. These will be quoted after proper discovery of the additional scope of services required.*

**Annual Gold Software Assurance (1st year required)**

This provides you with unlimited technical support to ensure proper operation of the software and continuous version upgrade releases so that you will always have the latest imaging technology available.

Base System + 5 Client Licenses	\$ 770.00
Above Listed Add On Modules	\$ 778.00
<b>TOTAL</b>	<b>\$1,548.00</b>

**TOTAL - Licensing, Implementation, and 1st year Software Assurance \$10,568.00**

**TERMS:**

Purchase: 30% Down, 40% at installation, 30% net 30 days

- ▶ For additional client licenses see attached *User Licensing Flexibility*

**OPTIONAL MODULES \*\***

Global Capture—Advanced Recognition Modules  
(Pricing is single core processing suitable for up to 250k pages per year)

- ◆ Document Classification / Rapid Adapt \$ 995.00  
Uses Forms recognition to automatically classify different document types within a single batch and file them accordingly. With Rapid Adapt now or modified documents can be quickly accommodated.  
\*Requires above Zone Based Recognition
- ◆ Advanced Unstructured Data Extraction \$1,995.00  
Using advanced “relational” and “directional” recognition technologies provide for capturing “floating” values such as an invoice total amount.  
\*Requires all above recognition modules

*“Oklahoma’s Finest Provider Of Document Imaging & Document Processing Systems!”*



5500 N. Western Ave, Suite 155, Oklahoma City, OK, 73118  
(405) 842-8224 Fax (405) 842-8240 [www.abmautomation.com](http://www.abmautomation.com)

- ◆ Line Item Extracting \$4,995.00  
Automatic extractions of table based data structure, such as invoice or PO line item data.  
\*Requires all above recognition modules
- ◆ Additional Concurrent User Licenses
  - (1) All in one license is included
  - Scan Station \$ 695.00
  - Validation Station \$ 495.00
  - Designer Station \$ 495.00
  - All in One Station \$ 995.00

Global Action Process Management (Workflow)

Business process improvement is provided through structured and dynamic workflow designs including calculation decisions, escalation management, email notifications, and multiple party approvals and real-time processing metrics. Graphical designer provides for easy creation and revision.

Single Instance	\$5,950.00
Three Instances	\$7,950.00
Unlimited Instances	\$9,953.00

Image XChange Integration Module

Per Concurrent User (1-10)	\$ 250.00 each
Unlimited Users	\$2,500.00

This module allows you to easily image enable your existing business applications, allowing users “one click” access to documents in SmartSearch directly from your other software programs—without any additional programming.

Tabular Data Control \$1,650.00

Supports multi column, multi row (spreadsheet) indexing. This is most often used to store line item invoice or sales order information for GL coding, but can be used anywhere that multiple columns and rows of data need to be correlated and stored.

\*\* Professional services for implementation of additional modules are quoted separately upon review of the scope of the project.

Annual Gold Software Assurance for optional modules and additional user licenses are 20% of software licensing price per year.



5500 N. Western Ave, Suite 155, Oklahoma City, OK, 73118  
(405) 842-8224 Fax (405) 842-8240 [www.abmautomation.com](http://www.abmautomation.com)

**Scanner (options)**

Because SmartSearch will automatically import images from any scanner, you have tremendous flexibility in selecting additional scanners as your implementation widens. These may include multi-functional printer/fax/scan units, network attached scanners, or high speed production scanners.

Scanners purchased from us include our Premium Scanner Installation Services (includes consultation, freight, delivery, set-up, installation, configuration to SmartSearch, our own on-site 90-day warranty, and guaranteed that the scanner performs to your requirements). If you provide the scanner but would like our assistance we can provide standard installation services on an hourly basis.

Best scanner for your applications to be determined.  
Your own multi functional devices

??

**Document Destruction**

TBD

We also provide document shredding equipment or services if applicable for your implementation.

*Prices valid for 60 days from the date of this document.*



5500 N. Western Ave, Suite 155, Oklahoma City, OK, 73118  
(405) 842-8224 Fax (405) 842-8240 [www.abmautomation.com](http://www.abmautomation.com)

## SMARTSEARCH USER LICENSING FLEXIBILITY

### SMARTSEARCH VOLUME PRICING OF NETWORK LICENSES

**Concurrent Licenses** – with Concurrent Licensing you are free to run SmartSearch on an unlimited number of work stations. The limitations as to how many users can be logged on concurrently (simultaneously) is based on how many licenses you buy (i.e. 5 concurrent licenses means 5 simultaneous log-ins amongst an unlimited number of work stations). If a sixth person tries to log-in, they must wait until one of the five logs out.

#### Network Full Function Licenses (Concurrent)

	<u>Per Unit Price</u>
# of Licenses 4 – 25	\$770.00 each
Global Search Web/Mobile Client Server Licenses (Concurrent)	
Global Search Read Only (1-50) (view/e-mail/print)	\$275.00 each
Global Search Web Edit (1-50) (view/e-mail/print/data edit/annotations/signatures/workflow)	\$600.00 each

Annual Gold Software Assurance  
additional user licenses is 20% of software licensing price per year.



5500 N. Western Ave, Suite 155, Oklahoma City, OK, 73118  
(405) 842-8224 Fax (405) 842-8240 [www.abmautomation.com](http://www.abmautomation.com)

# ABM AUTOMATION SUPPORT SERVICES

Support Agreements can be tailored to your individual needs. There are 3 levels of priority support agreements and two levels of "event based" support on software products.

## **PRIORITY PREMIUM SUPPORT PLANS**

- **Silver**

Software Assurance - Upgrade subscription for new software versions as they are released providing you all the benefits associated with having the latest improvements in software features, functions and capabilities along with the peace of mind in knowing your valuable solution will continue to provide the highest efficiencies from automated document management. (customer installed) At this level, support time is billed as per the event based options below.

- **Gold**

Software Assurance with the following:

- 1) Provides unlimited technical support for the normal operation of the software with priority response
- 2) Annual on site assessment with additional training to ensure that you are getting optimal use of the software
- 3) 10% discount on additional support services

- **Platinum**

Software Assurance with All inclusive support

All the benefits of Gold Premium Support with the following:

- 1) All inclusive technical support whenever our software is involved i.e. new release installs, new servers, additional work stations, etc.
- 2) Unlimited training

## **EVENT BASED SUPPORT**

- **Pre-Purchased Support Hours**

On-site and web based customer support selected from the following: Technical Support, Application development, User Training, Document management consulting, upgrade installations or other miscellaneous customer support.

Minimum 10 hour Block (20% off)	\$1,352.00 (Save \$338.00)
Minimum 5 hour Block (10% off)	\$ 760.50 (Save \$ 84.50)

- **Per Call Basis**

Time and material only charges are currently \$169.00 per hour.

All above pricing is based on normal non-holiday business hours of operation 8:30 AM – 5:00 PM Monday thru Friday.

- Services performed outside the Oklahoma City metropolitan area are subject to travel charges as follows:  
\$169.00 per hour travel time.

# “The Client First”

— In everything we do.



## Five Ways To Finish 1<sup>st</sup>

- Providing Solutions That Work
- Fulfilling What We Promise
- Pricing Products and Services Fairly
- Doing What's Right, Regardless Of The Cost
- Helping Our Clients Succeed

## *"Client First"*

### GUARANTEE

*We guarantee our product to be installed and implemented to your satisfaction. If we can't correct or replace the product to your satisfaction we will gladly remove the product and fully refund your money.*

We confidently make this guarantee as a result of our diligence in understanding our clients needs and processes as they relate to the products and services that make up our recommended solutions. Within 90 days after installation, if our recommended solution is not satisfactorily performing according to the product specifications and our proposed solution you may choose to have us remove the products and fully refund your money.

*The Client First—In Everything We Do"*

